

# PBS (B) BUYER'S GUIDE



Your guide to finding the best PBS program for your brand's target audience  $\rightarrow$ 

### **PBS: Connecting Brands** to New Customers

At PBS, we cater to every brand's unique voice by connecting your company with the right audience, whether it's business influencers, decision makers, or engaged parents actively making purchasing decisions.

We excel in executing brand campaigns across all our platforms to help businesses achieve their marketing goals. Our flexible sponsorship package options include both long-term and short-term packages to meet your specific messaging needs.

Let's explore the ideal program-target audience matchups that will help your brand effectively reach new customers.

On PBS, your brand will gain an edge over your competition. With a limited number of non-competing brands, our sponsors stand out to our engaged audience.



Example program on a commercial network:



1 hour | 35+ sponsors

Source: Kantar Media 2022 during History's Man Vs. History on September 1, 2022; national messages only

SPONSORSHIP GROUP FOR PUBLIC TELEVISION

PBS

# PARENTS (MARKED FAMILIES)

PBS KIDS is your ultimate playground to engage with a dynamic audience of young parents who are embracing new brands at this exciting lifestage. Secure a lifelong bond with young parents by partnering with PBS KIDS.



Parents trust PBS KIDS to create educational and engaging content for their children, from preschool to middle school, to prepare their kids with the skills they need to be successful.

### **ADULTS WHO WATCH PBS KIDS ARE:**<sup>1</sup>

**172%** more likely to have **purchased 10+ children's educational toys** in the last 12 months 72% more likely to buy or lease a van or minivan **40%** more likely to have **added a bathroom to their home** in the last 12 months

### **RECOMMENDED INDUSTRIES:**

- → Education
- → Children's Toys
   & Clothing
- → Baby Care
- → Food & Beverage
- → Childcare Services
- → Insurance
- → Automotive

- → Real Estate
- → Financial Services
- → Travel
- → Healthcare
- → Companies with Cultural or Employee Initiatives
- → Technology

Learn more about PBS KIDS >



### Also available: PBS KIDS podcasts!

PBS KIDS' family podcasts connect with listeners of all ages on a personal level, with stories that range from informative to lighthearted. Podcasts include *Arthur*, *Keyshawn Solves It*, *Molly of Denali*, *Odd Squadcast*, *Pinkalicious and Peterrific*, and *Work it Out Wombats!*.

79% of parents say "when driving with my child in the car, we listen to kids' podcasts together."<sup>2</sup> 76% of parents say "I am more likely to buy a product for my child if I hear about it on a PBS KIDS podcast rather than an advertiser on a commercial kids' podcast."<sup>2</sup>

#### **STEM**



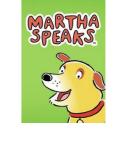








LITERACY





ARTS

#### **SOCIAL EMOTIONAL DEVELOPMENT**



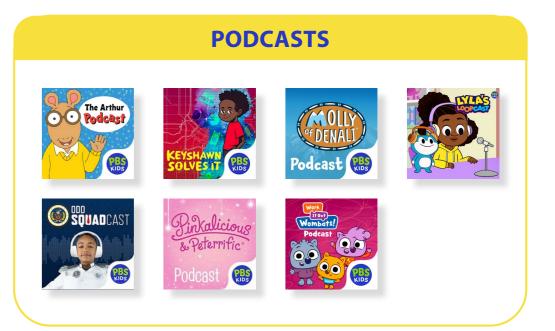






#### **CULTURAL & SOCIAL STUDIES**





### RECOMMENDED INDUSTRIES:

- → Travel
- → Luxury Goods
- → Automotive
- → Arts & Culture
- → High End Retail & Fashion
- → Financial Services
- → Healthcare

Looking to impress a sophisticated audience that values the finer things in life? Look no further than PBS's MASTERPIECE.

### MASTERPIECE.

Reach a devoted, loyal audience who is passionate about British television, period pieces, and emotional dramas that tug on your heartstrings.

### **MASTERPIECE VIEWERS ARE:**<sup>1</sup>

**106%** more likely to shop at Williams-Sonoma

### 94% more likely to own/ lease a Lexus

71% more likely to shop at Bloomingdales

Learn more about MASTERPIECE >

## TRAVEL AND CULTURE ENTHUSIASTS

Aiming to seize the attention of the adventurous who are always on the lookout for new destinations and cultural experiences? Reach this audience with PBS's ANTIQUES ROADSHOW.



Millions of curious viewers flock to watch the suspense and the surprised reactions of participants as appraisers reveal an item's true value.

#### **ANTIQUES ROADSHOW VIEWERS ARE:**<sup>1</sup>

**121%** more likely to **collect art** 

63% more likely to have taken 3+ cruises in the past 3 years 55% more likely to own a vacation home



### **RECOMMENDED INDUSTRIES:**

- → Travel
- → Insurance
- → Home Improvement
- → Arts & Culture
- → Genealogy/Ancestry
- → Telecommunications
- → Healthcare

Learn more about ANTIQUES ROADSHOW >

# NEWS JUNKIES

For brands looking to captivate news junkies who live and breathe current events, PBS's FRONTLINE is tailor-made for you.

### FRONTLINE

With award-winning, highly respected investigative reporting, news buffs turn to FRONTLINE for in-depth analysis of today's most complex issues. **1 in 3** opinion leaders who **influence national energy policy** watch FRONTLINE<sup>3</sup> **1 in 3** opinion leaders who influence scientific freedom & responsibility policy watch FRONTLINE<sup>3</sup> **237%** Frontline viewers are 237% more likely to be super-influential in news<sup>1</sup>

### **RECOMMENDED INDUSTRIES:**

- → Financial Services
- → Medical Research
- → Energy
- → Technology
- → Engineering
- → Telecommunications
- → Nonprofits

Learn more about FRONTLINE >

### AMERICAN EXPERIENCE

Inquisitive viewers respond positively to AMERICAN EXPERIENCE's contemporary approach to multiplatform storytelling, which connects key moments of America's history to today's most compelling issues.

166% more likely to be **news**<sup>1</sup>

# 

Grab the attention of history-loving viewers. Connect your brand to an influential audience who has a deep interest in AMERICAN EXPERIENCE's award-winning documentaries.

#### **AMERICAN EXPERIENCE VIEWERS ARE:**

super-influential in

127% more likely to have great experience in business<sup>1</sup>

77% say they would feel **proud to** work for a company that sponsors **AMERICAN EXPERIENCE**<sup>2</sup>

### **RECOMMENDED INDUSTRIES:**

- → Companies with **Cultural or Employee** Initiatives
- $\rightarrow$  Education
- → Travel
- → Automotive
- → Financial Services

- $\rightarrow$  Arts & Culture
- → Nonprofits
- $\rightarrow$  Publishers
- $\rightarrow$  Healthcare
- → Technology

Learn more about AMERICAN EXPERIENCE >

# TECH ENTHUSIASTS

Tap into an audience of curious tech enthusiasts! PBS's NOVA is your gateway to an audience of influential individuals who are passionate about the latest advancements and innovations in technology.

## NOVA

Each week across multiple platforms, millions of STEM leaders — as well as everyday curious viewers — tune in to NOVA to watch inspiring stories of human ingenuity, exploration, and the quest for knowledge.

### **NOVA VIEWERS ARE:**<sup>1</sup>

115% more likely to own an investment portfolio worth \$1M+

59% more likely to be super-influential in new technology **51%** more likely to be **super-influential in finance and investments** 

### RECOMMENDED INDUSTRIES:

- → Technology
- → Engineering
- → Financial Services
- → Travel
- → Medical Research
- → Telecommunications
- → Healthcare
- → Automotive

Learn more about NOVA >

# 

Build new connections and grow your reach of DIY-ers who are passionate about home improvement and design, by aligning with *This Old House*.

### House askHouse.

Connect with a dedicated audience of homeowners who are eager to learn, share, and excel in their home improvement endeavors.

### THIS OLD HOUSE VIEWERS ARE:1

**179%** more likely to have engaged in woodworking in last 12 months 141% more likely to be influential consumers of home remodeling

62% more likely to have completed 3+ home remodeling projects in last 12 months



### RECOMMENDED INDUSTRIES:

- → Home Improvement
- → Power Tools
- → Building Materials
- → Construction
- → Home Decor and Furnishings
- → DIY Magazines and Publications
- → Automotive
- → Genealogy
- → Gardening
- → Insurance
- → Real Estate
- → Pharmaceuticals

Learn more about This Old House >

# FOODIES

Hungry to reach a niche audience of passionate food lovers through PBS? Satisfy their appetites with *Lidia's Kitchen*.

### LIDIA'S KITCHEN

Viewers savor every episode as renowned chef Lidia Bastianich shares her love for Italian cuisine and provides viewers with delicious recipes and cooking tips.

### LIDIA'S KITCHEN VIEWERS ARE:1

78% more likely to cook for fun 2+ times a week

69% more likely to be considered "influential" in cooking

### **RECOMMENDED INDUSTRIES:**

- → Food & Beverage
- → Kitchenware &
   Cooking Equipment
- → Travel

Learn more about *Lidia's Kitchen* >

# ON-THE-MOVERS



From essential news coverage to entertaining stories, PBS podcasts have something for everyone.





### **PBS PODCASTS**

Engage with a curious, intellectually-hungry audience that's eager to consume PBS content when they are on the move.

88% of listeners agree: "I am likely to listen (not skip) a sponsorship message"<sup>2</sup> 79% of listeners agree

of listeners agree: "I have a more positive opinion of companies that sponsor PBS podcasts"<sup>2</sup>





### **RECOMMENDED INDUSTRIES:**

- → Travel
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- → Telecommunications
- → Genealogy/Ancestry
- → Insurance
- → Healthcare

Learn more about PBS Podcasts >

Partnering with PBS offers your brand a unique opportunity to connect with targeted audiences through trusted, informative, and engaging content. By strategically aligning your brand with specific PBS programs, your brand can reach valuable audiences you can't find anywhere else.

### **SPONSORSHIP GROUP** FOR PUBLIC TELEVISION



The Sponsorship Group for Public Television represents the best corporate sponsorships on PBS, with national inventory from GBH Boston and other quality public media content across all genres.

Contact us: 800.886.9364 | SGPTV@wgbh.org | www.sgptv.org

